## Interpreting Military Experience on Resumes

## Importance of Understanding Military Resumes

Recruiters often have difficulty deciphering experiences in veterans' resumes

Positions, titles, and experiences are very different from the civilian world

Hiring managers often have to rely on acquaintances for help, or go it alone

Qualified candidates may not be properly aligned to roles commensurate with experience and capabilities

## As you review a veteran's resume, you will likely encounter three themes

Rank Structure



Can help determine experience and education level.

## Corporate Equivalent:

People Leader vs. Individual
Contributor

Job Specialities


Defines primary job function.

## Corporate Equivalent:

HR, Operations, IT

Organizational Units


Describe team size, number of people managed.

## Corporate Equivalent:

Team, Department

## Rank Structure

| Military Title | Corporate Equivalent |
| :--- | :--- |
| Commanding Officer | VP, Director |
| Executive Officer | Chief of Staff, VP |
| Officer in Charge (OIC) <br> Noncommissioned Officer (NCO) | Project Manager, Supervisor |
| Warrant Officer | Technical Specialist, Department Manager |
| First Sergeant | Manager, Personnel Manager, People Leader |
| Squad Leader | Team Lead |
| Supply Sergeant | Supply Manager, Logistics |
| Infantry | Individual Contributor, Front Line Associate |

## Job Specialties (MOS, AFSC, Rating)

Not all troops are on the "front line" - a variety of job functions are needed!

Job Specialities will likely reflect the veteran's service branch (Army - land warfare, Navy - sea warfare, etc.)

Job Specialties are extremely diverse, ranging from infantryman, to logistician, to cook, to musician

Some veterans have "alternate job codes", or temporary rotations. This is like rotational assignments in the civilian world.

| Unit | \# of people supervised | Typically led by a... |
| :--- | :--- | :--- |
| Squad | $5-14$ | Sergeant / Staff Sergeant |
| Platoon | $15-45$ | First / Second Lieutenant |
| Company/Battery/Squandon | $80-150$ | Captain / Major |
| Battalion | $300-800$ | Major / Lieutenant Colonel |
| Regiment / Brigade | $1,000-5,500$ | Colonel / Brigadier General |
| Division / Corps | $10,000-25,000$ | Major General |

## Resources

## 0*NET

## Career One Stop

## $i$ Crosswalks

## Military

Military Occupational Classification code or title

| Army (MOS) | $\vee$ |
| :--- | :---: |
| logistics | Go |

## Education

Occupation Handbook
soc
DOT
RAPIDS


